



March 31, 2021

1340 Russell Cave Road  
Lexington, KY 40505

Attn: Stephanie Nelson-00061  
Administration  
IDOA, Procurement Division  
402 W WASHINGTON ST RM W468  
INDIANAPOLIS IN 46204

Re: RFP# 21-66406 for Uniforms and Related Items

Dear Stephanie Nelson:

Galls, LLC ("Galls") is excited about the opportunity to service the Indiana Department of Natural Resources (Indiana DNR) for the Uniforms and Related Items Contract and look forward to becoming a key Partner if awarded. Galls has been in business for over 54 years servicing the public safety market; specializing in law, fire, security, corrections, emergency medical services, federal government, military, postal, corporate and transit uniforms and equipment. More than 68% of all law agencies nationwide make purchases from Galls. We are proud to serve America's public safety professionals.

Galls confirms we understand the general information and agree with the requirements listed in Section 1 of the RFP.

Galls is confident in our ability to supply the requested services and products as set forth in section 2.4 of this RFP. Galls has worked with many agencies around the country with similar scope and size. Galls has provided a detailed response to each subsection as required by the RFP.

The authorized signatory for this proposal is David Scheve, CFO. Included in our proposal attachments is a Corporate Resolution providing the authorization. The principal contact for this proposal will be Tiffany Brewer, Sr. Mgr. Contract Compliance.

Tiffany Brewer  
1340 Russell Cave Rd.  
Lexington, KY 40505  
Ph: 859-800-1406 / Fax: 877-914-2557  
Brewer-tiffany@galls.com

Per section 2.2.5, Confidential Information; Galls has included two years of audited financials. These documents have been marked as Confidential and provided as a separate attachment.

We appreciate the consideration and look forward to servicing the Indiana DNR for the duration of the Contract. Please direct all questions or concerns to the undersigned.

Thank you,

A handwritten signature in blue ink, appearing to read 'David Scheve', is written over the printed name.

David Scheve  
CFO  
Galls, LLC